

Division Orders 101
Tulsa, Oklahoma
May 2, 2019 – OSU Tulsa
700 N Greenwood – North Hall, Room 153

Instructor: Sherry Robinson, Division Order Beginnings

Description of class

- Terminology/Petroleum Abbreviations
- Spacing, Pooling, Land Proposals & Procedures
- Royalty History and Gas Royalty payments by State
- Special lease clauses and exemptions that impact your revenue deck
- Collins #1, calculation of royalty, override and working interest in Oklahoma
- Senate Bill 168 in Oklahoma History and Calculation formula
- Collins #2 Farm-out and after payout of Liberty Drilling
- Reading formulas in title opinions
- Horizontal Drilling and how to calculate Tract Participation Percentage
- Discuss Intestate for small estates, liability issues for your company. Know the descent and distribution in each state. Personal stories from the instructor of issues with royalty owner payments. What to watch for to avoid liability to your company.
- Searching for the missing royalty owner, where to look.
- Division Order Requirements, time payment for Texas and Oklahoma and other petroleum states

This class is designed for the beginner to give them a sense of the division order department and how it interacts with land and revenue accounting. They will learn the basics of leases, calculate a royalty, override and the gross and net working interest of the operator and partner. The student will be working hands on problems and the instructor works with the students one on one. The repetitive nature of the exercises helps the student grasp the math side of division orders. They will learn how to interact with the owners in the well and tips. Descent and Distribution will be discussed for owner transfers. ***Bring a calculator***

Your Instructor



Sherry Robinson
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Sherry Robinson and Rhonda Stacy started an entry level class in 2005 to bring the basics to the division order tech and division order analyst. Sherry Robinson has continued the classes and the curriculum has changed over the years due to different drilling methods with Horizontal Drilling and the special leases impacting our industry.

Division Order Beginnings is well known in the industry and has taught several thousand beginners. We have been hired to teach in-house with large departments and smaller companies. The unique training curriculum assists beginners to get started and grasp the basics of division orders. It not only helps division orders, but the math side of the class teaches the beginning landman or revenue analyst understand the importance of the revenue and billing decks. After taking the class, the student has the basics that takes the stress off the department to teach the key elements of the job. Sherry has 39 years as a Division Order Analyst and 11 years as a supervisor and manager in the division order field. She found that training the analyst for the calculations side of division orders was key in the success of her department. She has a talent for helping the beginner grasp the math side of division orders with repetitive exercises and one on one assistant with the in-house or online student.